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e3 Systems
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e3 Systems appoints Mathieu Cros as Channel Sales Manager

Palma de Mallorca – December 5, 2017: Palma-based e3, the leading global communications integrator and solutions provider for the marine industry, today announced the appointment of Mat Cros to the senior role of Channel Sales Manager. Cros joined Marlink where he was Director of Sales for Maritime, Americas.

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As Channel Sales Manager he takes responsibility for the team overseeing the ap of e3's global network of Certified Distribution Partners (CDP) and Certified Install Centre Partners (CIC). Focussing on Kymeta™ flat panel antennas and the innov HYBRID solution, he will certify the partners by providing the network with sales, t and installation training to ensure they meet the e3 standard of service required.

"This is an extremely exciting time for e3, with the year ahead promising to be our busiest ever. It's a pleasure to have someone of Mat's calibre and experience join us - bringing with him more than 10 years of senior experience gained with leading players in the maritime market. Myself and the team are looking forward to working very closely with him," commented Roger Horner, Group MD at e3.

Cros brings to e3 a broad depth of experience and insight across a number of sectors in satellite communications. He excels in strategic business development and managing sales partners across both direct and indirect sales in global maritime markets. Experience complemented by satellite capacity procurement with all the major Satellite Operators. He

has worked with leading companies across the world including Marlink, Airbus and the London Satellite Exchange.

"Over the past few years I have watched e3 go from strength to strength and I am very excited to now have the opportunity to be part of their team," said Cros, who continued, "I'm extremely passionate about this market and with the cutting-edge product portfolio that e3 offers, I'm very much looking forward to building customer relationships across the world - and I'm sure I shall have the pleasure of running into a few old friends along the way."

About e3 Systems

e3 is a leading communications integrator and solutions provider for the marine industry. The company connects yachts globally through a diverse portfolio of communication systems including its HYBRID solution which synchronises VSAT, Inmarsat, Iridium, 3G, 4G and Wi-Fi. In addition, it provides an extensive suite of services covering cyber security and training, IT and networks, data management, content provision and a unique, full vessel Support Operations Centre (SOC). e3 is the exclusive superyacht distribution partner for Kymeta communications solutions. The company operates from the Mediterranean and the USA with partners worldwide. It is part of the marine electronics group grupoarbulo.

Discover more at e3s.com

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e³ Systems Head Office

- ☐ **e³ Group**
Paseo Calvia 2, No 4
Piso 1, Local A
07181 Portals Nous
Mallorca
Balears, Spain
- ☐ +34 971 404 208
- ☐ info@e3s.com
- ☐ +34 971 404 431



e³ Systems Malta

- ☐ **e³ Group**
Flat 2, Ivanhoe
St Augustus Bartolo



e³ Systems USA

- ☐ **e³ Group**
4312 NW 120th Ave
Coral Springs
Florida 33065
USA
- ☐ +1 954 368 9980
- ☐ info@e3s.com



e³ Systems Italy

- ☐ **e³ Group**
Via Birmania 81, 00144
Roma
Italy
- ☐ +33 643 913 416
- ☐ info@e3s.com



e³ Systems France

- ☐ **e³ Group**
400 Avenue Roumanille,
BP3096906
Sophia-Antipolis Cedex
France
- ☐ +33 643 913 416
- ☐ info@e3s.com

Street
Ta Xbiex
Malta

☐ +356 9999 0003
☐ malta@e3s.com



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