

## **PRESS RELEASE e3 Kymeta agreement**

**e3 Systems and Kymeta Corporation sign an exclusive global distribution agreement to deliver innovative flat panel satellite solutions to the superyacht market.**

**6th June, 2017, Mallorca, Spain** – e3 Systems announced today that Kymeta has named the company to be the exclusive global Distribution Partner for the yacht market, representing Kymeta revolutionary metamaterials-based electronically steered flat panel satellite antennas and connectivity services. e3 Systems will make the solutions available through select Value Added Resellers and other strategic partners.

*“The commitment and insight that e3 has provided over the last 3 and a half years has been very valuable to Kymeta,” said Håkan Olsson, Vice President Maritime, Kymeta. “Together, our companies are currently running sea trials on some iconic superyachts. We are very pleased to have fully functional solutions available for yachts through e3 Systems.”*

Kymeta flat panel solutions are changing the face of yachting as unsightly domes can be eliminated with the use of Kymeta mTenna™ technology. Weighing about 21.3 kilograms makes the Kymeta flat panel antenna particularly attractive for the superyacht market. The solutions e3 Systems will represent include the mTenna<sup>U7</sup> Antenna Subsystem Module (ASM) and KyWay™ terminal that were announced for commercial availability during the SATELLITE 2017 conference in Washington D.C. in March. Sea trials on superyachts started in early May 2017 and will continue on both sail and motor yachts in the Caribbean, Atlantic and Mediterranean over the next 3 months.

e3 Systems is in the process of appointing Value Added Resellers as specialist partners to sell, install and support Kymeta connectivity solutions. e3 will also be appointing shipyards and other organisations to become specialist locations with the facilities for the installation of Kymeta flat panel mTenna technology and KyWay terminals combined with KĀLO™ high-throughput access services.

*Roger Horner, Group Managing Director of e3 Systems said, “We are very pleased to have this new technology working well at sea and also delighted to have signed this commercial agreement with Kymeta so we can now deliver this fantastic solution to the yacht market.”*



### **About e3**

e3 Systems has been a leading, technology agnostic, independent, communications integrator in the yacht market for the past 21 years. e3's mission is to connect people

globally using their diverse portfolio of communication services including VSAT, Inmarsat, Iridium, 3G, 4G and Wi-Fi for yachts.

e3's HYBRID Solution provides seamless communications similar to a smartphone. It can switch between satellite and land based connectivity and aggregate connections together. As a result the yacht can always be connected.

HYBRID controls data service routing, quality, security and costs. Data is distributed using a HYBRID IT and network solution, which is all connected to a unique proactive support service at e3's Systems Operation Centre (SOC). The SOC supports everything before and after the modem down to each access point.

e3 has been a serial innovator and was the first to install a VSAT on a yacht in 2004 and to introduce a managed hybrid solution to the yacht market over ten years ago.

The forty plus strong team operates from the Med and the USA with thirty global Partners. e3 is part of the large marine electronics group grupoarbulu who are present worldwide. For more information, please visit [www.e3s.com](http://www.e3s.com).

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## **About Kymeta**

What's the missing link to connecting billions of people to high-speed mobile access? Antennas. And Kymeta offers the world's only commercially viable electronically scanning satellite antennas and terminals. Kymeta antennas and terminals deliver high-throughput communications for land, sea and air, making mobile connectivity as available as a view of the sky. Plus, the world's largest satellite operator, Intelsat, has joined forces with Kymeta to deliver KALO global access services that are bundled with Kymeta antennas and terminals to provide revolutionary mobile connectivity. Without Kymeta mTenna technology, connecting and staying connected to all those new satellites while on the move will be difficult, if not impossible.

If it moves, Kymeta will keep it connected. Anywhere. For more information, visit [www.kymetacorp.com](http://www.kymetacorp.com) and [www.KALO.net](http://www.KALO.net).

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