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Press Release

e3 Systems® signs agreement with Kymeta in preparation for the launch of flat panel satellite solutions into the yacht market.

6th September 2016, Mallorca, Spain: After three years as Kymeta's Collaboration Partner for Yachting, **e3 Systems** has earned the designation as a **Kymeta Certified Partner (KCP)** for their metamaterials-based electronically steered flat panel satellite solutions.

The e3 team has worked closely with Kymeta and has contributed their extensive knowledge of current solutions and owners' needs, in order to ensure the panels fulfil the specific requirements of the yacht market. As a **Kymeta Certified Partner (KCP)**, e3 has been trained to deliver customized yacht solutions and installations using Kymeta mTenna® flat panel satellite solutions that meet the needs of owners, captains and crew.

Kymeta signed an agreement with **Panasonic** in January 2016 to use their worldwide, next generation satellite network that leverages wide and spot beams ensuring the greatest throughput and coverage with HTS now and XTS in 2017 and beyond. This will be the world's largest HTS Ku network. It is flexible, scalable and delivers high speed, high capacity internet and live TV.

Roger Horner, Group Managing Director of e3 Systems said, "The combination of unique flat panels, which can be designed into the skin of a yacht to be invisible, with the most advanced Ku band global network in the world makes for a compelling satellite communications solution. Apart from the huge potential bandwidth capabilities numbered in the Gbps, all at manageable costs, we now have broadcast TV included across the global network. This makes the solution not only compelling but also a must-have! We are excited to be the first partner to bring the Kymeta solutions to the yacht market and delighted to have signed this landmark agreement so that we can now prepare to deliver this ground-breaking solution that will enable owners and guests to communicate as they do at home and in the office."

e3 Systems together with **Kymeta** and **Panasonic**, will be on the **e3 booth QS84** at the **Monaco Yacht Show** from 28th September to 1st October, 2016 and also in the **Superyacht Owner's VIP Lounge** at restaurant Joseph from 28th September to 30th September, 2016. Together, they will be running lunch time workshops from Wednesday to Friday. Please contact <u>diane@e3s.com</u> for tickets and invitations.



About e3

e3 Systems® has been a leading, technology agnostic, communications integrator in the yacht market for the past 20 years. e3's mission is to connect people globally using their diverse portfolio of communication services including VSAT, Inmarsat, Iridium, 3G and 4G for yachts and WiFi.

e3's HYBRID communication solution is controlled by the data management system e3.ARMMS to control data service quality and costs. Data distribution including IT, networks, service and support with Standard and Enterprise solutions, covered by SLA contract support, is also included.

e3 was first to introduce a managed hybrid solution to the yacht market ten years ago, which is just one illustration of their successive introductions to the industry of cutting edge solutions. e3 is currently very involved with the development of new communication technology using flat panel satellite antennas.

The thirty plus strong team operates from the Med and the USA with thirty global Partners. e3 is part of the large marine electronics group Grupoarbulu who have engineers worldwide.

For more information visit <u>www.e3s.com</u> or email <u>diane@e3s.com</u>.

About Kymeta

Kymeta delivers on what connectivity is meant to be – secure, available, universal and global. Kymeta is removing barriers by providing an innovative means of leveraging satellite network capacity for high bandwidth communication access while on the move. The company's first product, a software-enabled metamaterials-based electronic beamforming antenna for satellite communications, will keep boats, planes, cars and more connected.

The company has been awarded the 2016 AHEAD Innovators Award, which was closely preceded by the Frost & Sullivan 2016 New Product Innovation Award. The company has also been recognized as a CNBC Disruptor for two consecutive years, a FiReStarter by Strategic News Network and a top 50 MIT Technology Review Disruptive Company. Kymeta has formed significant partnerships with industry leaders including Toyota, Intelsat, Panasonic, Inmarsat, Airbus Defence & Space, Sharp, Intellian, O3b and more. If it moves, Kymeta will keep it connected. Anywhere. The company is based in Redmond, Washington and operates on a worldwide basis. For more information, please visit www.kymetacorp.com

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